

# Daslav Brkic

## Top Management Consultant

DB Business Development S.A.S., Milan, Italy

## Visiting Professor

Politecnico di Milano, Milan, Italy

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Following decades of experience in international business, strategy, sales and technology development in the oil & gas, power, environmental and telecommunications industries, Dr. Brkic has recently founded his own consulting practice in marketing and strategic business development. In 2017 he is also scheduled to be a Visiting Professor at the School of Management and Graduate School of Business of the *Politecnico di Milano*.

After numerous assignments in R&D, international sales and specialty products development with UOP (today Honeywell), based in Chicago and in London, he has led Corporate Strategic Business Development for ABB Lummus and Key Account Management for the ABB Corporation, based in The Hague, the Netherlands. Subsequently, he has headed the International Division of Sirti, a telecommunications E&C company, based in Milan, Italy.

With Saipem, as Senior Vice President in the Milan headquarters, until mid-2016 he has been in charge of Corporate Business and Technology Development, which also included client communications, with particular emphasis on new strategic initiatives. He had joined Snamprogetti (later incorporated into Saipem) in 2002 as SVP Strategic Planning, Technology Development and Licensing.

He holds a Ph.D. equiv. in Chemical Engineering from the Technical Universities of Milan, Italy, and Erlangen-Nuremberg, Germany. He has attended the M.B.A. program at the University of Chicago as well as numerous top executive programs at Stanford GSB and at ABB and Eni Corporate Universities.

An active member of the Committees for Internationalization of Confindustria and Assolombarda, he is the Vice President of ANIMP and the Executive Editor of the magazine "Impiantistica italiana" and "Industrial Plants". Earlier he was a Board Member of several International and Italian industry associations, such as the World Energy Council, Society of Petroleum Engineers, Assomineraria.

He is the author of more than 100 papers and conference speeches on energy, business, E&C and technology issues.